

## Sales remain buoyant for VIGAN pneumatic equipment

Equipment giant VIGAN manufactures bulk materials handling systems mainly:

- ❖ mobile pneumatic conveyor or vacuators;
- ❖ pneumatic continuous barge unloaders and mechanical barge loaders;
- ❖ mechanical and pneumatic continuous ship unloaders for vessels up to post-Panamax; and
- ❖ mechanical loaders for any size of ships.

The company's expertise in pneumatic equipment is well-known, and it is able to provide the whole range of services, from project conception and feasibility studies to turnkey delivery of complete installations.

In 2010, VIGAN enjoyed fairly good sales, with equipment sold to Egypt, Greece, France, Vietnam, Pakistan, Ukraine, Nigeria, South Africa, Myanmar, Syria and Colombia. This year, the company has already received a range of orders in the last few months for customers in countries such as Bangladesh, South

Korea, the UK, Taiwan and Egypt. There have also been a few mobile machines sold to Indonesia, France, Iran and Former Soviet Union countries.

In 2010, the VIGAN workshop area was increased by another 800m<sup>2</sup> square metres which has effectively doubled VIGAN's main factory hall area.

VIGAN manufactures ship unloaders and loaders, both pneumatic and mechanical, with conveying capacities from a few hundred metric tonnes per hour up to 1,500tph, and for any vessel size.

VIGAN is not only a solutions provider for bulk handling with its equipment, but is also an engineering company with successful references for managing complete projects mainly in the port sector.

Among recent contracts for pneumatic equipment is a 600tph (metric tonnes per hour) pneumatic unloader, which was delivered to the Santa Marta port in Colombia.

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