VIGAN order book remains healthy

VIGAN self propelled mobile hoppers with bagging and truck loading system (three lines of 60tph each).

VIGAN enjoyed fairly good sales in 2010, with equipment sales to Egypt, Greece, France, Vietnam, Pakistan, Ukraine, Nigeria, South Africa, Myanmar, Syria and Colombia.

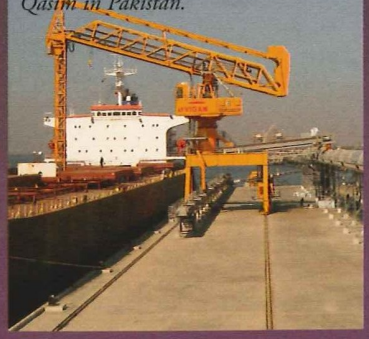
It is too early to see how good sales in 2011 will be, but the company has already received a range of orders in the last few months for customers in countries such as Bangladesh, South Korea, the UK, Taiwan, France, Egypt and Iran.

There are several other projects 'in the pipeline' but these are all either still being negotiated, or remain confidential.

The current political uncertainty in North African countries and in the Middle East could mean there will be a fall in sales to countries in those regions.

One project of particular note in 2010 took place in Pakistan. This involved the delivery of a large-size mechanical twin-belt system (capacity of 1,000tph [tonnes per hour]) and one 600tph pneumatic unloader, as well as a complete conveying/storage and bagging system (see picture right).

Recent technological developments include a self-propelled mobile hopper with bagging system that enables the loading of bags directly onto trucks. This new development means that VIGAN is able to offer complete and turnkey port terminal systems, mainly for handling grain and fertilizer.



This 1,000tph twin belt system mechanical unloader was commissioned a few weeks ago in Port Qasim in Pakistan.

In 2010, the VIGAN workshop area was increased by another 800m² square metres which has effectively doubled VIGAN's main factory hall area.

VIGAN manufactures ship unloaders and loaders, both pneumatic and mechanical, with conveying capacities from a few hundred metric tonnes per hour up to 1,500tph, and for any vessel size.

VIGAN is not only a solutions provider for bulk handing with its equipment, but is also an engineering company with successful references for managing complete projects mainly in the port sector.

Aerial view of FAP project in Pakistan.